

NEW JERSEY'S LOGISTICS INDUSTRY

FEW STATES ARE AS FORTUNATE AS NEW JERSEY

in possessing a prime location, centrally located between Boston and Washington with the largest concentration of economic activity in the Northeast at more than \$2 trillion.

Participants in the Logistics Industry in New Jersey capitalize on the state's unparalleled network of airports, seaports, freight rail and truck terminals, roads, mass transit and Amtrak in distributing goods throughout the northeast region, and overseas destinations.

INDUSTRY FACTS

- There are more than 100 million consumers with a collective purchasing power of \$1 trillion, all within a 24-hour truck trip radius of the state.
- Newark Liberty International and Atlantic City International airports and 47 general aviation facilities provide critical passenger and cargo capability. Newark Liberty saw 31.9 million passengers in 2004, an 8.5 percent increase from 2003. The increase was helped by a 15 percent increase in the number of international travelers. In addition to domestic travelers, Newark Liberty International is taking on a bigger role as a main international gateway with more international flights coming on line. Continental Airlines plans to add about a half-dozen new routes to Europe, Latin America and China in 2005.



- The Port of New York and New Jersey is the largest port on the East Coast and the third largest in the U.S. It is the source of 230,000 jobs and generates over \$9 billion annually in personal income.
- South Jersey Port Corporation is a modern deepwater facility on the Delaware River and is a leader in moving products such as plywood and other lumber imports.
- As the nation's 12th largest exporting state, more than \$19.2 billion of New Jersey products were exported to overseas markets in 2004 alone.
- In 2003, 78 million tons of cargo, worth \$100 billion was handled at the Port Authority facilities.
- New Jersey has 32 Urban Enterprise Zones that provide financial incentives and tax savings for companies to use New Jersey as a cost-effective base for warehousing, assembling and packaging of goods prior to shipping.

LOGISTICS COMPANIES

The state's premier location and highly-developed transportation infrastructure have attracted or established 400 warehouse and storage facilities, including Home Depot, Barnes and Noble, Mercedes Benz, Nabisco (Kraft Foods Inc.) and Chanel Inc.



More than 30 logistics companies including United Parcel Services (UPS), Federal Express, Tri Services (TMC Services Inc.), Jevic Transportation Inc., National Freight have large operations in New Jersey.

TAX INCENTIVES

New Jersey has no net worth tax, no business personal property tax, no commercial or occupancy tax and no retail gross-receipts tax.

BUSINESS INCENTIVES

To help businesses locate or expand in New Jersey, the state provides a custom-designed package of financial incentives and advice on tax advantages.

- Business Retention and Relocation Assistance Grants (BRRAG) preserve jobs from being relocated out of state.
- BRRAG Tax Credit Transfer allows for the sale of unused tax credits.
- Sales and Use Tax Exemption allows sales tax exemptions on the purchase of fixtures, furniture, building materials and equipment needed for business relocation.
- The Business Employment Incentive Program (BEIP) provides grants to businesses that expanded or relocated in New Jersey.
- Urban Enterprise Zone Program offers tax credits and other incentives to companies that located and hire within UEZ locations.

- Business Retention and Relocation Assistance Grant (BRRAG) offers grants up to \$1,500 per job and keeps jobs from being relocated out of state.
- BRRAG Tax Credit Transfer allows for the sale of unused tax credits of at least 75 percent of the tax credits' value.

- Sales and Use Tax Exemption can be used in combination with BRRAG and allows sales tax exemptions on the purchase of fixtures, furniture, building materials and equipment.

FOREIGN TRADE ZONES

New Jersey has five strategically located Foreign Trade Zones that offer companies the ability to defer, reduce or even eliminate Customs duties on products admitted to the zone.

The zones facilitate trade and increase the global competitiveness of New Jersey-based companies.

New Jersey's Foreign Trade Zones are located in Mt. Olive, Port Newark/Port Elizabeth Marine Terminal, Camden, Trenton and Lakewood.

For more information, contact the New Jersey Office of International Trade & Protocol at (609) 777-0885 or explore the Commission's website at www.newjerseycommerce.org

Find out all that New Jersey has to offer business, call

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